No More Spend Down!

Financial Empowerment for People Receiving
State and Federal Means Tested Benefits

Presented by:

Bette Ann Mobley, Vice Chair ABLE State Plan Network Executive Committee Director, Maryland ABLE





2023 Home and Community-Based Services Conference

Overview of This Session

Speaking the Same Language Understanding ABLE Accounts Entity as Authorized Legal Representative Role as a Provider and Employer

Speaking the Same Language

What We Say

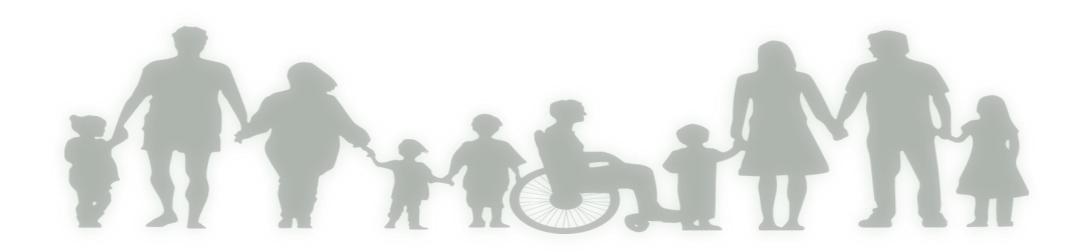
- 1. ABLE
- 2. ASPN
- 3. NAST
- 4. ABLEtoday
- 5. ALR
- 6. DEIA
- 7. QDE
- 8. SSA
- 9. SSI
- 10.SSDI
- 11.IRS
- 12.SHRM
- **13.ODEP**

What It Means

- 1. Achieving a Better Life Experience
- 2. ABLE State Plan Network
- 3. National Association of State Treasurer's
- 4. Marketing and Outreach Arm of ASPN
- 5. Authorized Legal Representative
- 6. Diversity, Equity, Inclusion, Accessibility
- 7. Qualified disability Expense
- 8. Social Security Administration
- 9. Supplemental Security Income
- 10. Social Security Disability Insurance
- 11.Internal Revenue Service
- 12. Society Human Resource Management
- 13. Office of Disability Employment Policy



ABLE Accounts are a game changer for financial empowerment and community inclusion



IMAGINE... If People with Disabilities Could...



Save money in their own names – and more than just \$2,000



Accumulate wealth without losing their eligibility for benefits

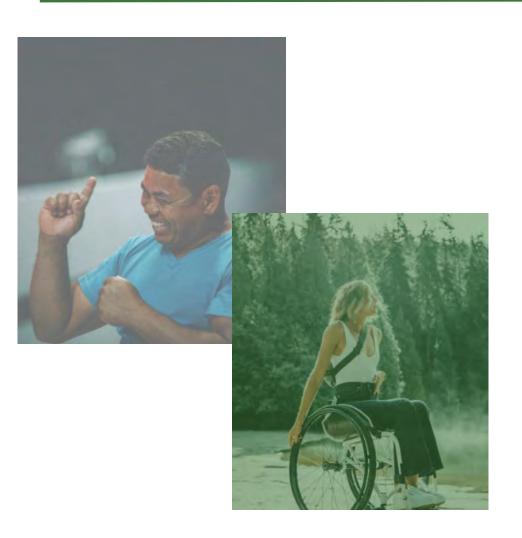


Work without having to "spend down" their current or future income



ABLE ACCOUNTS MAKE THESE CHOICES POSSIBLE

What is an ABLE Account?



ABLE accounts are savings and investment tools, built specifically for people with disabilities, that allow them to save money without impacting public benefits. ABLE accounts are offered under Section 529A of the U.S. Tax Code.

Man smiling, woman in front of trees in a wheelchair

Meeting the Challenges as a Services Provider

The Challenges

- 1. \$2,000 asset limit
- Maintaining eligibility for asset tested programs
- Providing opportunities for financial learning
- 4. Managing multiple accounts as a Provider

A Solution

- 1. Increases to \$102,000
- 2. Does not count toward asset limits
- 3. Features to support learning
- 4. The Entity as Authorized Legal Representative (ALR) Program

ABLE Account Basics

Eligibility

Eligible for SSI or SSDI; or a doctor has provided a certification of disability.

Onset of disability prior to 26th birthday.

Contributions

ABLE Accounts Have Annual Contribution Limits Based On the IRS Gift Tax Exclusion And Employment Status

Annual for 2023 - \$17,000

If Employed up to \$30,590

Limits Based On College Saving Plan Limits By State

Use of Funds

A "Qualified Disability Expense" (QDEs) is anything that relates to the disability and helps maintain or improve health, independence, or quality of life

Helping People to Achieve Outcomes

A "Qualified Disability Expense" (QDEs) is anything that relates to the disability and helps maintain or improve health, independence, or quality of life

Housing and Rent	Transportation
Assistive Technology	Health & Wellness
Basic Living Expenses	Education
Financial Management	Legal Fees

How to Get Money Out of an ABLE Account



ABLE Accounts Offer Multiple Choices for How to Save and Invest



One option or spread the money across multiple options

Choose from:

- (a) Checking and savings options
 FDIC insured
- (b) Market-based investment options stocks, bonds, etc.

Key Benefits

01

Ownership

ABLE accounts are owned by the person with the disability

02

Opportunity

Financial empowerment and community inclusion

03

Alternative to Spend Down

An alternative option to "spend down"

04

Multiple Functions

Short-term spending and long-term savings

05

Easy To Use

Easy to open, close, and use – similar to a regular bank account

06

Tax Benefits

Tax-free earnings and state tax deductions / credits

Entity as ALR

Managing multiple accounts as a Provider

A Look at the Numbers

ACCOUNTS ARE OFFERED THROUGH STATE-RUN ABLE PROGRAMS



46 STATES + DC

Consider your home state's program first for instate incentives, or research ABLE programs offering nationwide enrollment.



144,000+ Total Accounts

There are currently more than 144,000 total ABLE accounts - increasing every day (as of March 31, 2023).



Over \$1.39 Billion in Assets Nationwide in ABLE accounts

People with disabilities and those who support them are using ABLE accounts as savings, checking and investments accounts.

ABLE Data Source: National Association of State Treasurers (NAST)

TO FIND YOUR STATE'S PROGRAM GO TO:

ABLETODAY.ORG/ABLE -PROGRAMS

Who Can Serve as a Support Person With an ABLE Account

- □ People With Disabilities Can Open and Manage Able Accounts
- ☐ An Able Support Person Can Be An Individual or an Organization
- Supporters Can Manage Multiple Accounts At Once

Recent Changes in Managing an ABLE Account

A. Options for People Who Are Able to Open or Manage their Account On Their Own



- manage their account on their own;
- provide consent for a Power of Attorney; or
- choose someone else to open and manage the account for them.

People Who Are Not Able to Open or Manage their Account

B. Hierarchy for Authorized Representatives:

- 1.Power of Attorney
- 2.Conservator
- 3.Guardian
- 4.Spouse
- 5.Parent
- 6.Sibling
- 7. Grandparent
- 8. Representative Payee



Why Enroll in the Entity as a Authorized Legal Representative(ALR) Process?

- Already serving as the manager of many people's assets
- Streamlines the management process
 - Provides an at a glance view of all accounts that the organization manages
 - Ability to obtain aggregate reports regarding all accounts managed by the organization
- Maintains continuity for management

Consider Becoming an Entity as ALR

- Evaluate your current system for supporting people with ABLE accounts
- Consider how many people in your agency would benefit
- Contact your state ABLE Program to see if this program is offered
- Contact ABLE today if your state does not offer this program

As of April 1, 2023			
Number of plans reported offering this process	Number of organizations participating in the Entity as ALR program nationwide	Number of accounts in the Entity as ALR program nationwide	\$\$ deposited into accounts in this program
21	285	7,999	\$53,236,450

Role as a Provider and Employer

2023 Disability Inclusion Pledge







WHY YOU SHOULD SHARE ENHANCES EXISTING BENEFITS DIFFERENTIATES YOUR BENEFIT PLAN INCREASES AWARENESS EDUCATES **EMPLOYEES**

Image of a young woman in a wheelchair working on her laptop

Why ABLE at Work?

Zero Cost to the Employer

 Opportunity for employers to promote ABLE accounts to Disability & Caregiver resource groups and all employees

Easy to Start

ABLE programs do the work for people with disabilities, families and caregivers

Retirement Savings

Where assets don't count toward benefit eligibility

Tax Benefits

- Barrier Removal Tax Deduction
- The Work Opportunity Tax Credit
- The Disabled Access Tax Credit

Broad use

• Wide range of qualified disability-related expenses

EMPLOYER INCLUSION IN THE WORKPLACE

ABLE today provides several ways an employer can get involved in helping promote ABLE accounts

Partner With ABLE today

Offer employee education about ABLE accounts (i.e., company-wide, ERGs, BRGs, etc.)

Offer Direct Deposits to ABLE Accounts

For employees with disabilities and their caregivers

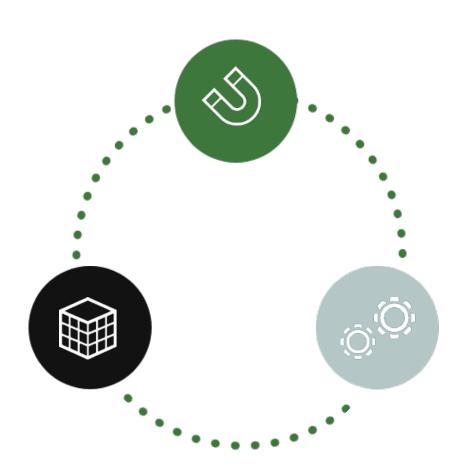
Onboarding Process

Include ABLE accounts as part of your HR department onboarding process

Matching / Contributing

Employers who want to go a step further can contribute to the ABLE account

Next Steps



RESEARCH ABLE PROGRAMS

Research ABLE Programs via the ABLE today A website, abletoday.org

SPREAD THE WORD

Help us spread the word! Share via email, social media, and with your network

REQUEST A PRESENTATION

Reach out via sara@abletoday.org and let us know if you would like a group presentation

ABLE today Resources



To Learn More, Visit:



abletoday.org/videos



abletoday.org/federal-benefits



abletoday.org/able-programs





Why #PledgeInclusion?

By promoting diverse, equitable, inclusive, and accessible workplaces for people with disabilities, HR professionals can lead the discussion on this critical topic and benefit from the skills and talents of workers with disabilities while directly contributing to major long-term business objectives, including:

- Low turnover rates, medical expenses, and time off for people with disabilities compared to employees without disabilities
- More innovative, diverse, and inclusive workplaces
- Building a more skilled workforce
- Comprehensive DEIA strategies
- Reaching a large untapped talent pool
- Opportunities for federal and state tax incentives

www.abletoday.org/for-employers

Contact Us

Bette Ann Mobley

betteann.mobley@maryland.gov

855.563.2253



Sara Hart Weir sara@abletoday.org



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WELLS

FARGO



ABLE today A is part of the NAST Foundation

campaign to promote ABLE accounts, financial empowerment, and community inclusion for people with disabilities.

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Thank you!





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