



D·B·H·D·D



Public-Private Partnership: Models of Innovation for Managing IDD Services

**Wednesday, August 29
8:30 am – 9:45 am**

Meet the Panel



- Brian Wheelan: Market President, Beacon Health Options



- Judy Fitzgerald: Commissioner, Georgia Department of Behavioral Health and Developmental Disabilities

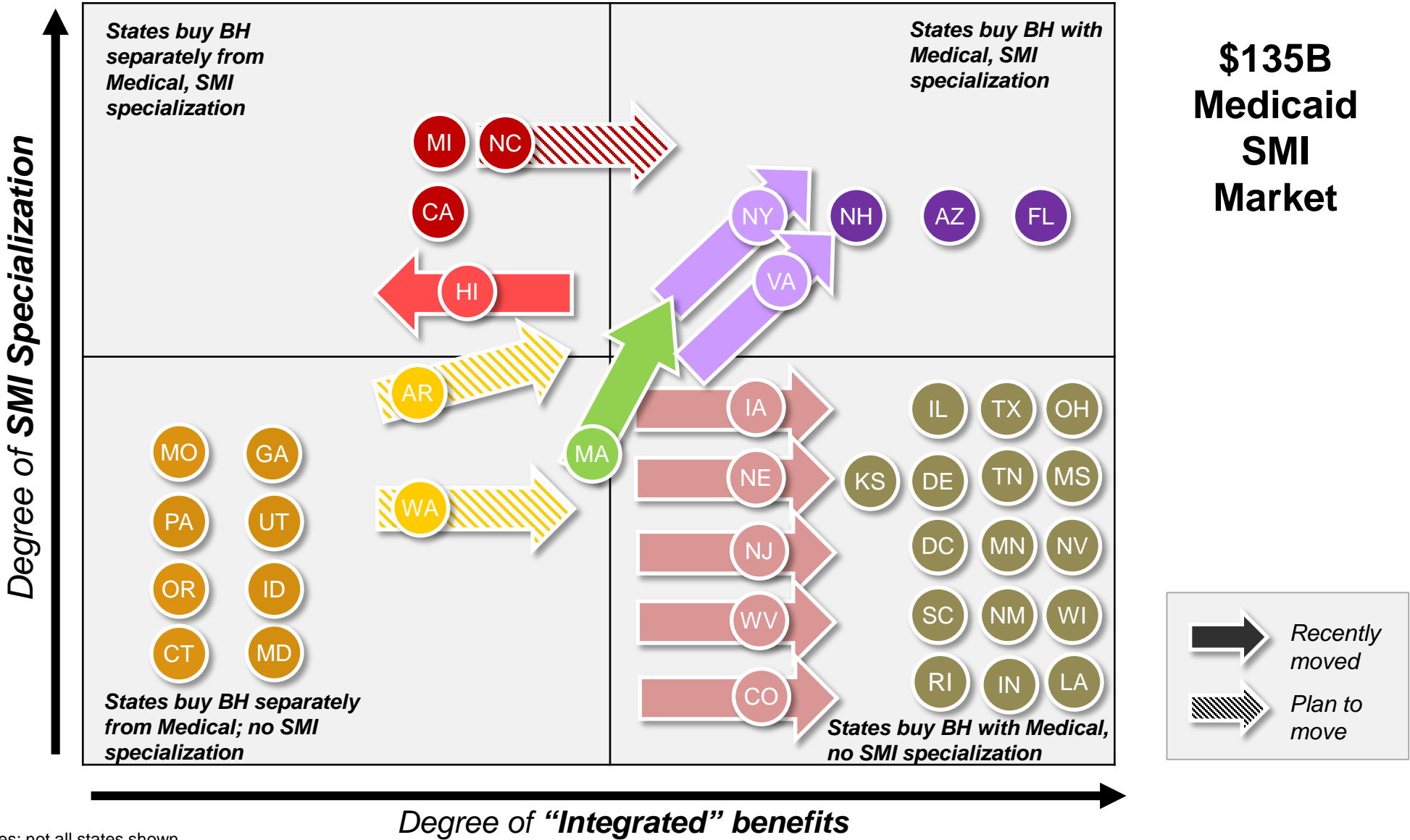


- Trey Sutton: CEO, Cardinal Innovations Healthcare

Agenda

1. Facts and Trends: The Case for Change
2. Understanding Policy Objectives and Considerations
3. Perspectives from the Field: Public and Private Leaders
4. Discussion and Q&A

Trends toward more focus on BH, integration and specialization have accelerated further over past 6 months



Notes: not all states shown
 Source: Internal interviews, secondary research

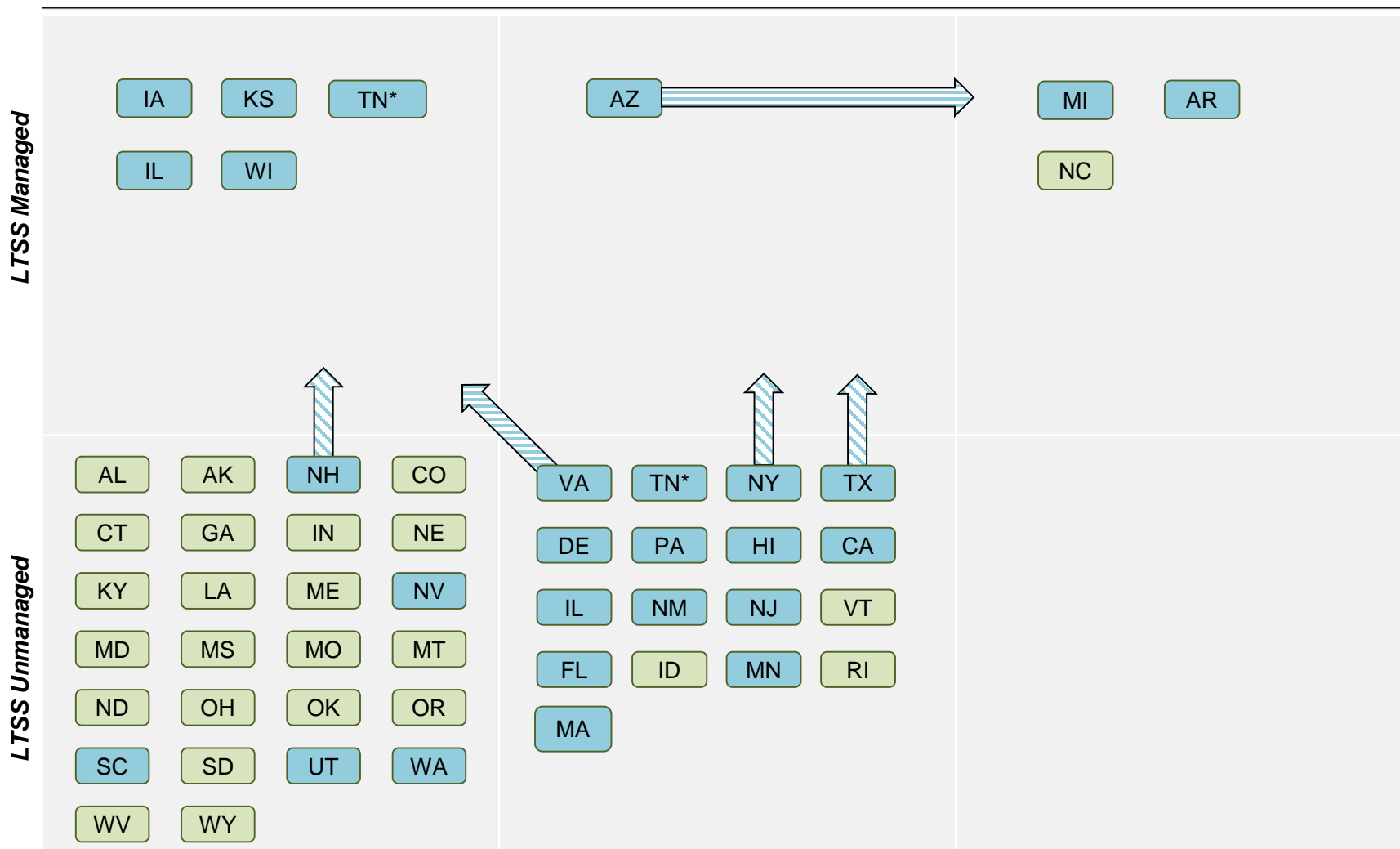
The \$60B IDD market is also reorganizing quickly, and is largely an open field

I/DD medical benefit managed

I/DD medical benefit unmanaged

★ Beacon contracts

STATE MODELS FOR I/DD LTSS



I/DD included in state model with other LTSS populations (elderly/duals)

I/DD treated individually (separate from state model for other LTSS populations)

I/DD included in state model with SMI

**Managed TPA for MA LTSS

*Non-traditional supports like employment are covered through TennCare MCOs, other I/DD LTSS remains unmanaged

Sources: Medicaid Financing & Service Delivery Systems for I/DD Population Receiving LTSS, Open Minds 2016. State Medicaid Programs with MLTSS: the 2017 Open Minds Update.

Takeaways Based on State Trend Analysis

1. Integration is hard

- a) More than just financial consolidation into singular premium
- b) New capabilities, new provision, new community behaviors

2. Evolution in the role of safety net providers

- a) Not just a “designated status” based on receipt of indigent and general appropriation agency monies
- b) Imperative for safety net providers to evolve, or risk being integrated out of existence

Trend Also Poses Some Programmatic Challenges for State Agency and State Policy Leaders

- 1. Consistent, statewide infrastructure development does not lend itself to a fragmented, multi-player approach**
 - i. Crisis systems for BH and DD (backlash against UM, but front door management matters)
 - ii. Specialty provider capacity building: SUD, Autism, Peers, PBMs
 - iii. Technology infrastructure: Electronic Visit Verification, Digital Monitoring

- 2. Role of the Public system**
 - i. Not enough to just think of “Public” as taxpayer funded. Governance and responsiveness to local county and municipal officials must be real
 - ii. Coordination point for many of the non-Medicaid services that address social determinants

- 3. Implementation of modern long-term care compliance**
 - i. Conflict free case management and independent assessment
 - ii. Background checks, site visits, audits and other program integrity functions

- 4. Agency bandwidth and capability**

Models can leverage private sector innovation while preserving community engagement and stewardship

Function	Public	Private
Administrative	<ul style="list-style-type: none">• Setting expectations• Establishing SLAs	<ul style="list-style-type: none">• Best in class systems• Scaled, efficient operations
Clinical	<ul style="list-style-type: none">• Build a local system of care• Identify community needs• Guide service development	<ul style="list-style-type: none">• Apply accepted standards• Analytics and profiling• Training and TA
Financial	<ul style="list-style-type: none">• Develop investment strategy	<ul style="list-style-type: none">• Manage financial operations
Community	<ul style="list-style-type: none">• Manage external processes• Convene stakeholder input	<ul style="list-style-type: none">• Optimal customer service• Create transparency

How states are transforming their systems to improve services for persons with BH or I/DD needs



Integrated Behavioral Health and
Intellectual and Developmental Disability
Services System



NC Innovations Waiver



Provider-led Arkansas Shared
Savings Entity (PASSE)

Discussion

- Identifying the right partners
- Creating a culture of accountability
- Using data to inform decision making