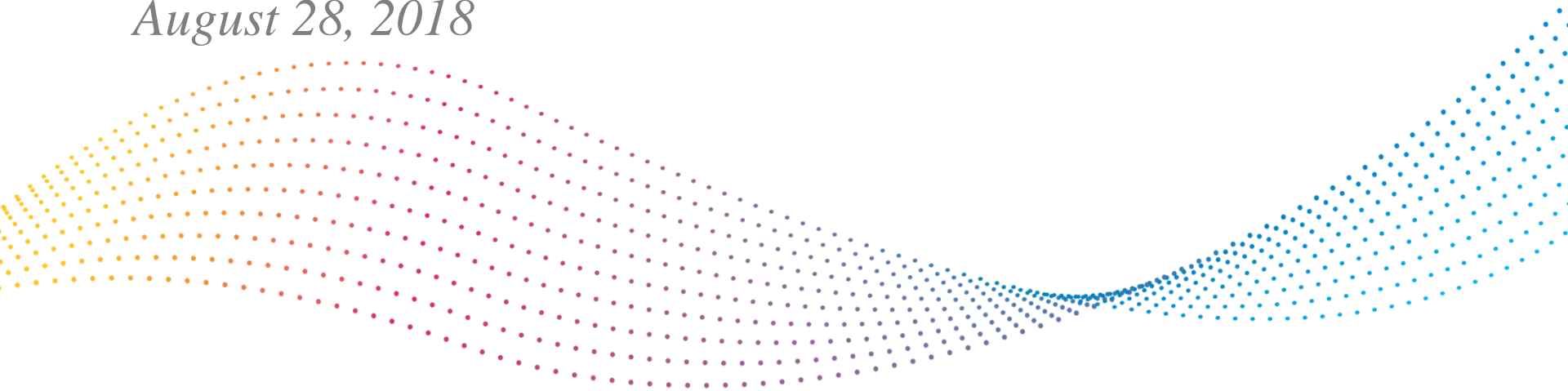


# Rebalancing Success in MLTSS – Lessons Learned from Three Health Plans

*NASUAD HCBS Conference*

*August 28, 2018*



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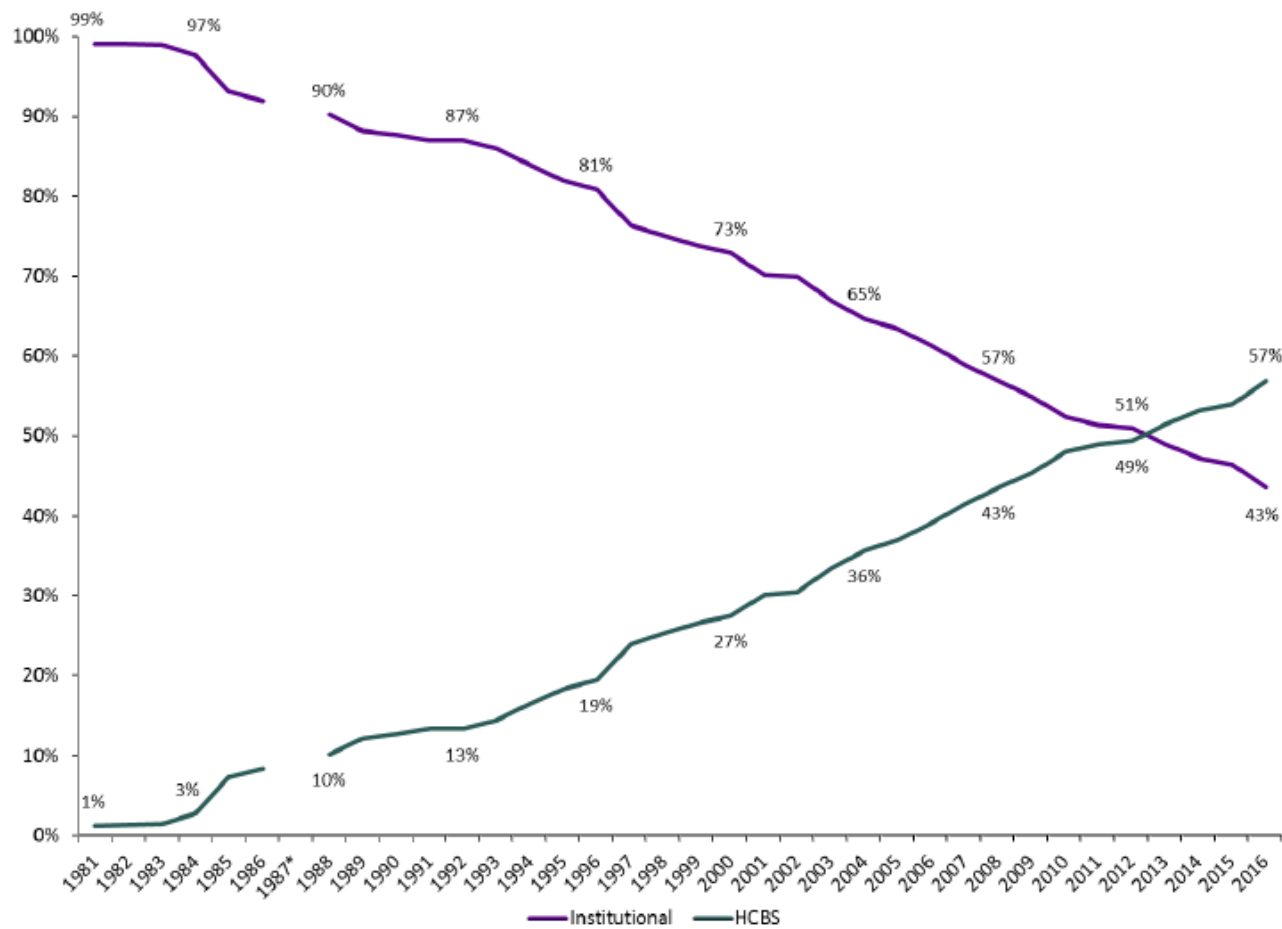
REBALANCING SUCCESS

# Introductions & Overview

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# National Spend on HCBS

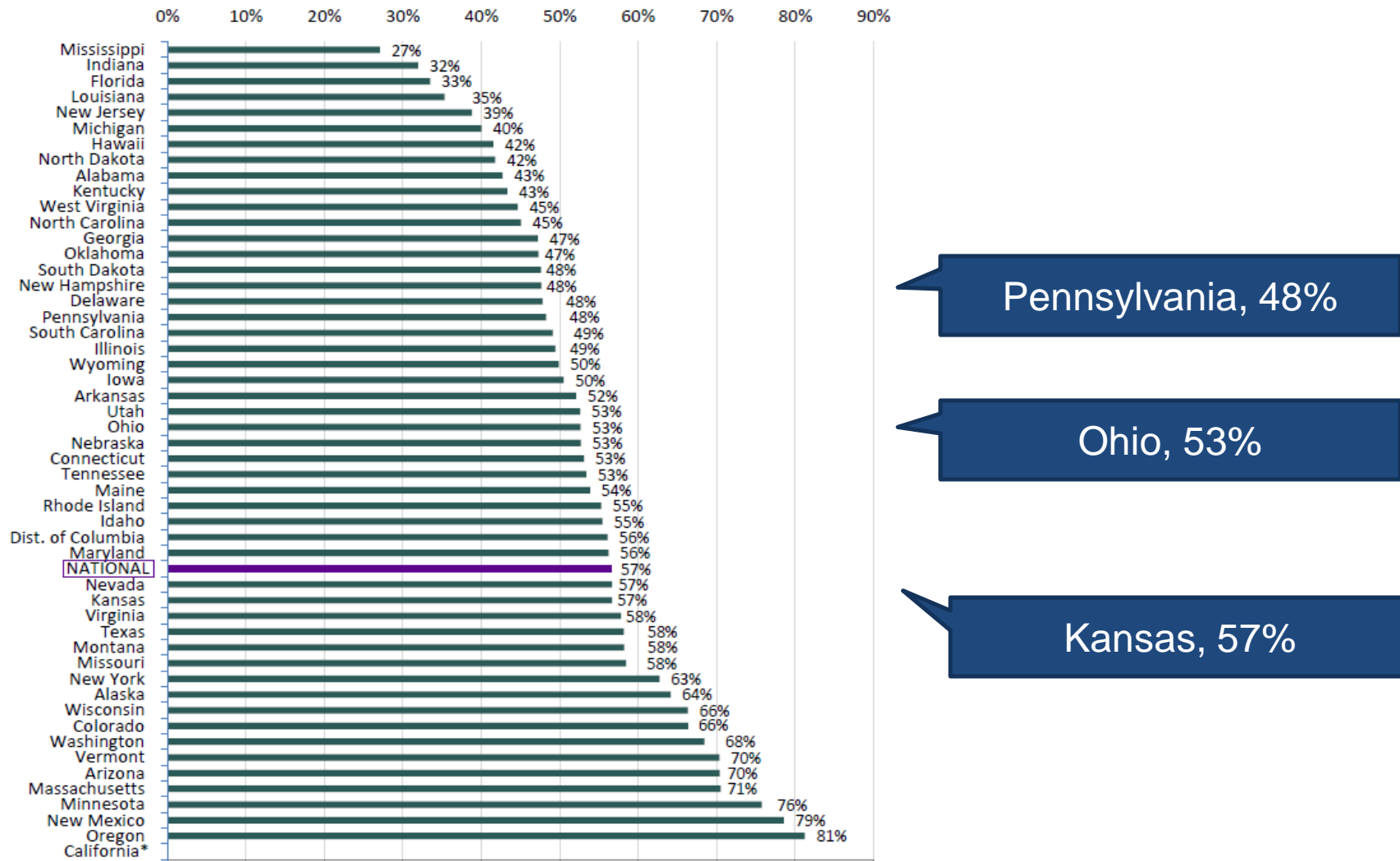
## Medicaid HCBS and Institutional LTSS Expenditures as a Percentage of Total Medicaid LTSS Expenditures, FY 1981-2016



Source: Eiken et. al. *Medicaid Expenditures for Long-Term Services and Supports in FY 2016*, May 2018, available at [www.Medicaid.gov](http://www.Medicaid.gov)

# Rebalancing by State

## Medicaid HCBS Expenditures as a Percentage of Total Medicaid LTSS, by State, FY 2016



Source: Eiken et. al. *Medicaid Expenditures for Long-Term Services and Supports in FY 2016*, May 2018, available at [www.Medicaid.gov](http://www.Medicaid.gov)

# Centene Overview



## WHO WE ARE



### St. Louis

based company founded in Milwaukee in 1984

41,200 employees

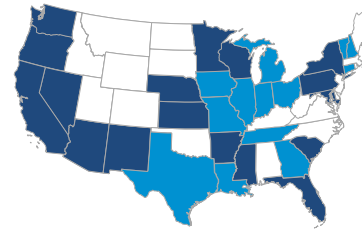
#61  
Fortune 500

#43 on Forbes' Global  
2000: Growth Champions List

#210  
Fortune Global 500

#19 on Fortune's  
Change the World List

## WHAT WE DO



### 31 states

with government sponsored healthcare programs

Medicaid  
(25 states)

Marketplace  
(16 States)

Medicare  
(20 States)

Correctional  
(12 States)



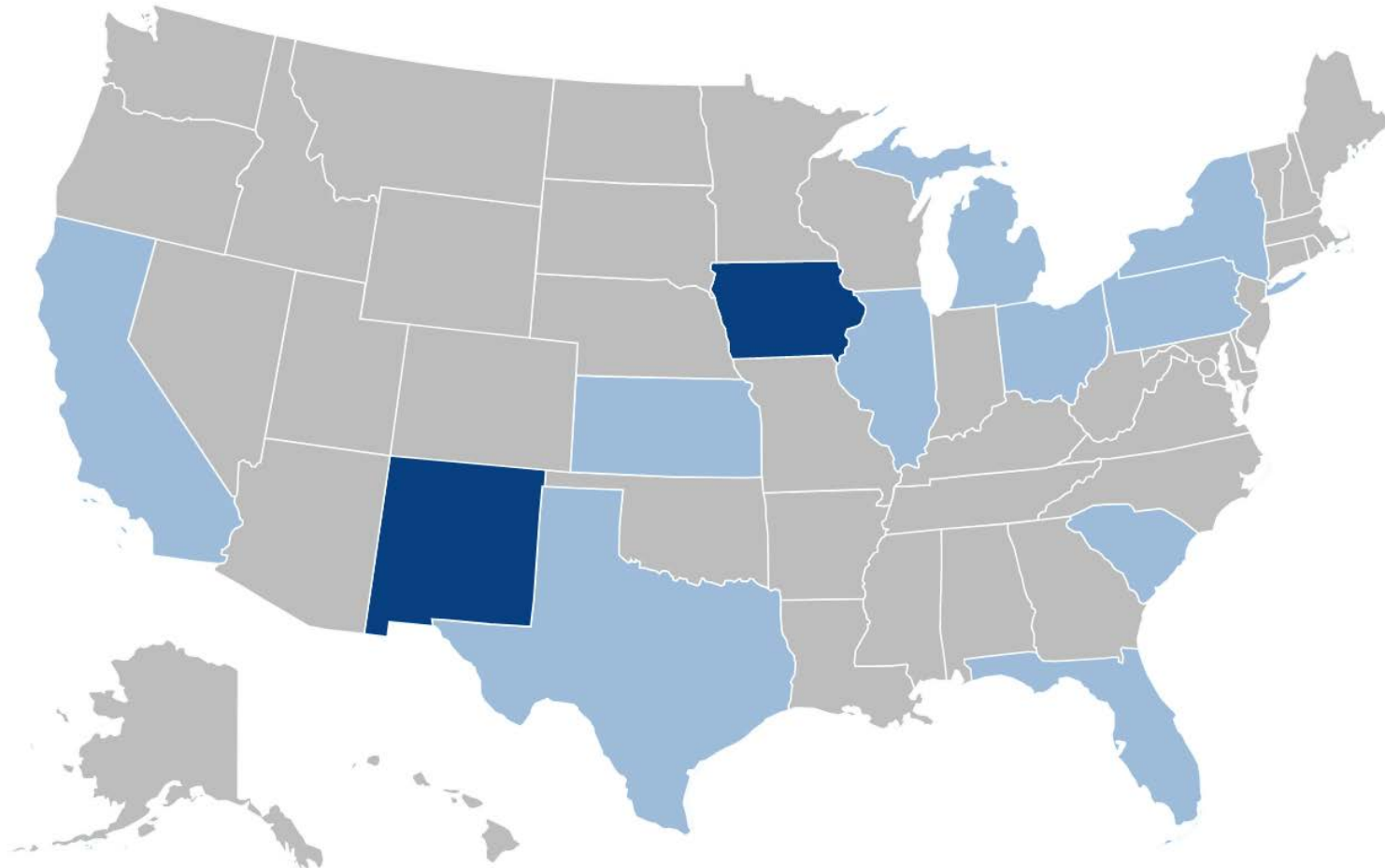
2 international markets

### 12.8 million members



includes 2.9 million TRICARE eligibles

~300 Product / Market Solutions

# Centene's LTSS & MMP Footprint



- *10 States, with over 300,000 members*
- *Largest MLTSS health plan in the U.S.*

 NM LTSS program starts 1/1/2019  
 IA LTSS program starts 7/1/2019

# Today's Panel

## Laura Chaise

Vice President, LTSS & MMP

*Centene Corporation*

## Anna Keith

Vice President, Community Relations & Marketing

*Pennsylvania Health & Wellness*

## Ellen Lasalvia

Director, Long Term Care & Support Services

*Buckeye Health Plan (OH)*

## Stephanie Rasmussen

Vice President, Long Term Care & Support Services

*Sunflower Health Plan (KS)*

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REBALANCING SUCCESS

# Lessons Learned

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# Buckeye Health Plan

- 20,979 members in MyCare Ohio (Medicare-Medicaid Plan / LTSS)
  - 3,250 currently in nursing facilities
  - 4,850 currently in HCBS programs
- 330 transitions since 2015
- Strategies to promote community transitions
  - Leveraging Data
  - Coordination with Care Management Partners

# Sunflower Health Plan

- 12,600 members in Managed Long Term Services and Supports
  - 3,300 currently in nursing facilities / institutional settings
  - 9,300 currently in HCBS
- 680 transitions since 2014
- ICF/ID Facility Closures and I/DD-specific transition supports
- Strategies to promote community transitions
  - Value-Based Arrangements
  - Person-Centered Planning



- 21,500 members in Community HealthChoices
  - 3,700 currently in nursing facilities
  - 2,700 currently in HCBS programs
- 95 transitions since January 1, 2018
- Strategies to promote community transitions
  - Community Partners
  - Housing Innovations



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REBALANCING SUCCESS

Discussion

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# Questions for the Panel

- How does your state's program or benefit design promote community transitions? What policies or practices has your state implemented to promote rebalancing?
- What opportunities do health plans have to move the needle on rebalancing?
- What barriers have you faced in helping members transition and how have you overcome them?
- How do you measure success?

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REBALANCING SUCCESS

Questions?

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