#### **National Council on Aging**

# Three Tools to Help Older Adults Save Money

May 30, 2015

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#### Agenda

- Background on elder economic insecurity
- MyMedicareMatters and MedicareQuickCheck
- BenefitsCheckUp
- EconomicCheckUp



#### NCOA's Mission and Social Impact Goals

Our mission is to improve the lives of millions of older adults, especially those who are struggling.

#### 2020 Objectives:

- ➤ Improve the health and economic wellbeing of 10 million older adults.
- Make comprehensive, person-centered economic assistance and evidence-based self-management integral parts of programs, services, and policies for older adults in the U.S.





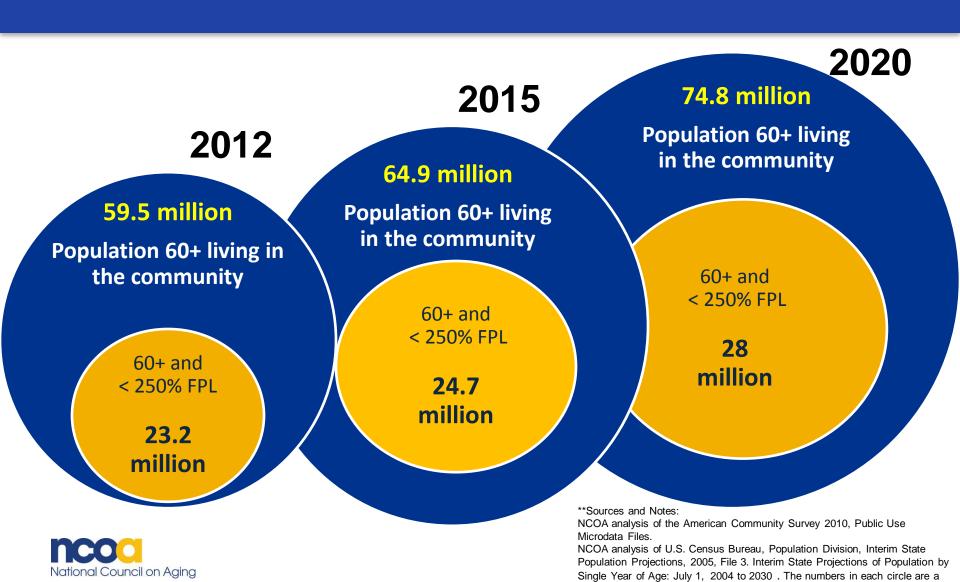
#### Retirement...no longer a three-legged stool

- People used to refer to retirement using a three-legged stool metaphor, with retirement income coming from:
  - Social Security
  - Pensions
  - Private savings





#### **Economic Security**



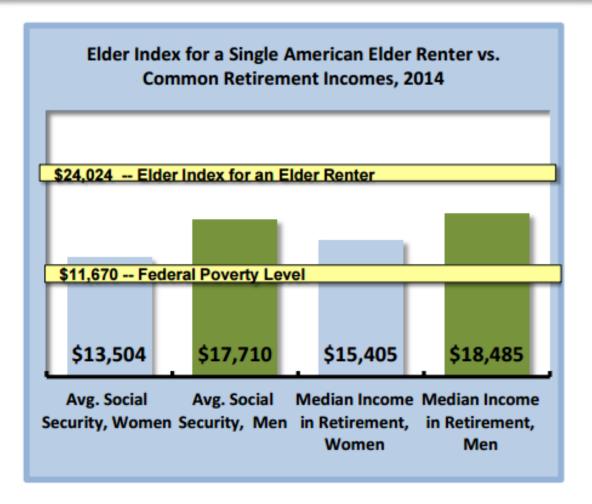
subset of the numbers in the larger circles. Circles are not at scale.

#### Cost of Making Ends Meet: WOW's Elder Index

	US Average	Virginia, Alexandria city	Kansas, Wichita County
	Single Elder	Single Elder	Single Elder
Expenses/Monthly and Yearly Totals	Renter, one bedroom	Renter, one bedroom	Renter, one bedroom
Housing (inc. utilities, taxes & insurance)	\$791	\$1,326	\$520
Food	\$251	\$251	\$251
Transportation	\$248	\$214	\$286
Health Care (Good)	\$402	\$416	\$438
Miscellaneous	\$274	\$329	\$279
Elder Index Per Month	\$1,966	\$2,536	\$1,774
Index Per Year	\$23,592	\$30,432	\$21,288

Wider Opportunities for Women: <a href="https://www.wowonline.org">www.wowonline.org</a> or <a href="https://www.basiceconomicsecurity.org">www.basiceconomicsecurity.org</a>

#### Coming Up Short: Elder Index vs Income

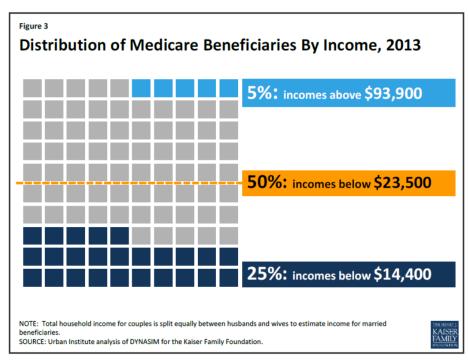




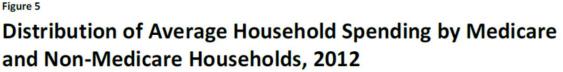
## The reality of retirement

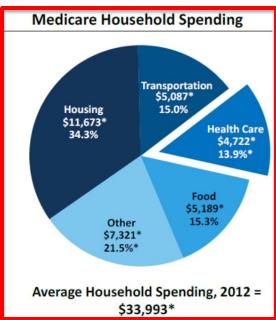
- Half of all Medicare beneficiaries had annual incomes less than \$23,500 (just under 200% of FPL) in 2013
- Almost 75% of unmarried Social Security recipients depend on that benefit for almost all of their income
- 96% of Americans aged 65-69 with incomes below poverty have savings <\$10,000</li>
- In 2012, average credit card debt among consumers aged 65+ was \$9,283

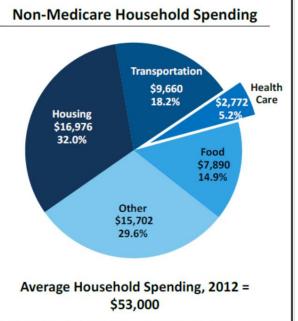




## **Health Care Household Spending**







NOTE: \*Estimate statistically significantly different from the non-Medicare household estimate at the 95 percent confidence level. SOURCE: Kaiser Family Foundation analysis of the Bureau of Labor Statistics Consumer Expenditure Survey Interview and Expense Files, 2012.



Medicare
households spend
14% of total
household costs on
health care (and
those with lowest
incomes spent an
even higher
percentage)

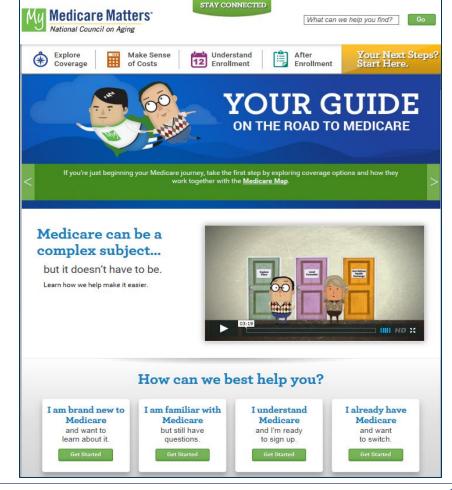






## **My Medicare Matters**

- www.mymedicarematters.org
- Educational service from NCOA that walks consumers through Medicare including:
  - What the Parts do
  - Costs
  - Enrollment Periods
  - Penalties





### Medicare QuickCheck™

- Personalized recommendations for your situation:
  - When to enroll (if you haven't already)
  - Shadow screening for key Medicare benefits (Extra Help, Medicare Savings Programs)
  - Ways to get help



AAA

Take this short Medicare QuickCheck® to get a personalized report that can help you:

- · Understand when to sign-up for Medicare and when to delay
- · Find unbiased advisors to help answer your questions about Medicare
- · Connect to resources online to research and compare plans
- · Learn if you're eligible to get help paying for your healthcare costs

Please note that your answers are anonymous and will only be used to generate your individualized report.



#### **Medicare Enrollment Status**

Which best describes your situation regarding enrollment in Medicare?



- O I am not currently enrolled but EXPECT to enroll in Medicare within the next 12 months
- O I've recently turned 65 and I enrolled in Medicare within the
- I enrolled in Medicare when I first turned 65, have been enrolled for more than 3 months, and want to know if I can get better insurance coverage
- I enrolled in Medicare before age 65 because of a disability
- O I am ready to talk to a professional benefits advisor and am looking for good sources of help to determine the right Medicare coverage for me
- O I am not currently enrolled in Medicare and DO NOT EXPECT to enroll in Medicare within the next 12 months
- O I am not sure if I qualify for Medicare

What is your zip code?



#### Medicare QuickCheck™ Questionnaire

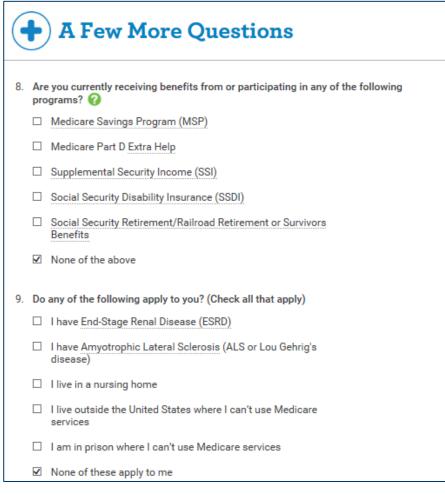


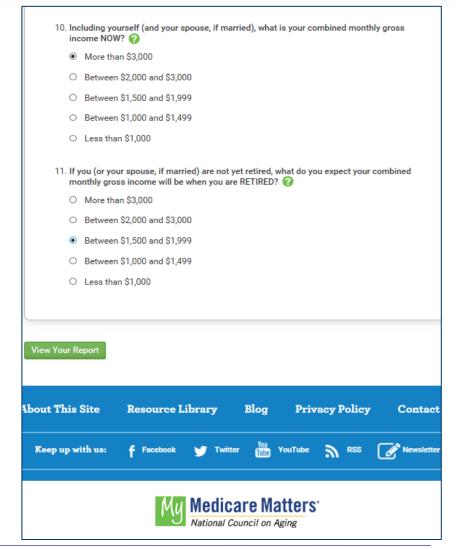
#### Your Health Insurance Coverage

4.	lf y	If you are enrolled in Medicare, what type of Medicare do you have? (Check all that apply)		
		I have Medicare Part A (Hospital Insurance)		
		☐ I do not have Medicare Part A because I did not pay into Social Security for 10 years or 40 quarters		
		☐ I am not eligible for Medicare Part A because I did not work at a job with Social Security covered work		
		I have Medicare Part B (Doctor Insurance)		
		I have Medicare Part D (Prescription Drug Insurance)		
	✓	I do not have Medicare Parts A, B, or D yet		
		I am not sure what types of Medicare I have		
5.	Do you have health insurance coverage that is not Medicare? ?  • Yes O No O Don't Know			
	What type of health insurance coverage do you have? 💡			
	0	I still work and have group health insurance from my current employer		
		My spouse still works and we have group health insurance from his/her current employer		
		I have retiree health benefits from my former employer or spouse's employer (not government retiree health benefits)		
		I have individual health insurance (not from an employer or union) that I pay for myself		
		I have <u>COBRA</u> and/or my spouse has COBRA (which also provides coverage for me)		
		I have Veterans Health benefits		
		I have CHAMPVA		

		Since you are still working and have group health insurance through your current employer, how large is the company?		
	0	I work for a company with fewer than 20 employees		
	•	I work for a company with 20 or more employees and less than 100 employees		
	0	I work for a company with 100 or more employees		
	0	I don't know		
	Co	es your health insurance that is not Medicare have prescription drug coverage that is notidered to be at least as good as what Medicare offers (also called <u>Creditable verage</u> )?  Yes O No Don't Know		
	Do	you have any of the following additional types of health insurance coverage? 🕜		
		I have Medicaid		
		I have TRICARE for Life (TFL)		
	<b>✓</b>	I have Federal Employees Health Benefits Plan (FEHB) or State or Local retiree health benefits		
		I have Railroad Retirement Board (RRB) benefits		
		I have health insurance but it is not listed here		
		None of the above		
6.	Do	you have a Health Savings Account (HSA)?		
	0	Yes    No ○ Don't Know		
7.	Ove	erall, are you satisfied with your current health insurance coverage?		
	•	Yes, I am generally satisfied with my medical care and my health coverage and I expect my plan coverage to continue to be as good in the coming year.		
	0	No, I am not satisfied. My costs are too high, I have problems with my health plan, and/or I have problems getting the care I need.		

#### Medicare QuickCheck™ Questionnaire





#### Medicare QuickCheck™ Personalized Report

#### Here Is Your Personalized Report!



You live in Arkansas (zip code: 72120)

Your birth date is 04/10/1947

You expect to enroll in Medicare within the next 12 months

You are receiving Federal Employees Health Benefits Plan (FEHB) or State or Local retiree health benefits

You still work and have group health insurance from your current employer

You work for a company with 20 or more employees and less than 100 employees

#### What Do I Do Next?

Get Covered

Medicare Part A

Medicare Part D

Medicare Part B
 Please keep the following things in mind:
 If you are still working, keep these things in mind

You have 2 months from the time your creditable prescription drug coverage ends to enroll in a Part D plan unless you have creditable prescription drug coverage from another source. <u>Learn more</u>.

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#### What Do I Do Next?

Get Covered

+ Medicare Part A

Medicare Part B

Since you or your spouse are working or will be working when you turn 65, you may qualify for a Special Enrollment Period (SEP). To get a SEP, you or your spouse must work past the age of 65 and have health care coverage from a union or a company with 20 or more employees. If you do not know whether your company or your spouse's company employs 20 or more employees, you should find out.

Please keep the following things in mind:

Although you can sign up for Part B any time while you or your spouse are still working and still have group health coverage from your or your spouse's employer or union, it usually makes sense to delay enrollment. Learn more.

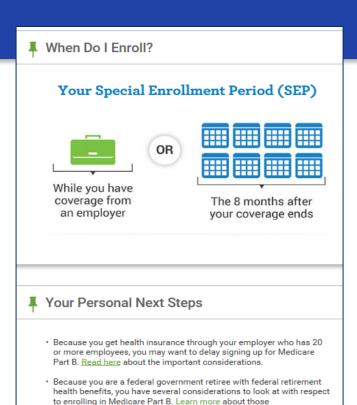
Once you are no longer working or the group health insurance coverage you had through your or your spouse's employer or union ends (whichever comes first), you should sign up for Part B as soon as possible to avoid any gaps in coverage. If you wait longer than 8 months, you may have to pay a <u>penalty</u> when you enroll.

If you are still working, keep these things in mind

You will have 6 months from the start of your Part B to purchase a Medigap Policy (Medicare Supplement) without any consideration of your health status. After 6 months, Medigap insurers can charge you more or deny you coverage altogether because of your health status. Learn more.

You may choose a <u>Medicare Advantage</u> Plan to provide all of your Medicare Parts A and B services. If you choose such a plan, you will not need a Supplemental Medicare Policy and you may not need a separate <u>Part D</u> plan. <u>Learn more</u>.

#### Medicare QuickCheck™ Personalized Report



- considerations.

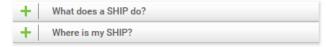
  Because you have Federal Employee Health Benefits (FEHB), you have creditable drug coverage and do not need to sign up for Medicare Part
- D. If you lose your FEHB benefits, you have 63 days to enroll in a Medicare Part D plan before you incur a penalty. Learn more.
- If you do not automatically receive Social Security or Railroad Retirement Benefits when you turn 65, you should contact Social Security to ask about Medicare Part A. To contact Social Security, go to: <a href="https://www.SSA.gov">www.SSA.gov</a> or call 1-800-772-1213.
- Based on what you've told us, there is a very good chance that you are eligible or would be eligible (when you retire) for additional programs that can help you pay for health care and related costs. The easiest





#### State Health Insurance Assistance Program (SHIP)

For help from a trained volunteer or staff member of a government or non-profit agency, NCOA recommends that you contact your SHIP.



#### ■ Compare Plans Online

#### Medicare.gov

To compare Medicare plans on your own, use the federal government's website.

Medicare rules are complex and making comparisons among all the choices available can be challenging. If you prefer to do your own research, it may be helpful to also review any decisions you make with a benefits advisor. The following assistance is available from the federal government.

Medicare.gov, the official U.S. government website, has comprehensive information about Medicare, Medicare Advantage plans, Part D plans, and supplemental insurance.

The <u>Medicare Plan Finder</u> is an online tool that enables you to compare Medicare Part D prescription drug and Medicare Advantage plans. You can compare up to three plans at one time.

You can also call 1-800-MEDICARE (1-800-633-4227) to get help with general Medicare questions or to report problems. TTY users should call 1-877-486-2048.

See Plans on Medicare.gov





#### Older Adults Missing Out on Benefits

Each year, older adults miss out on

\$20 billion

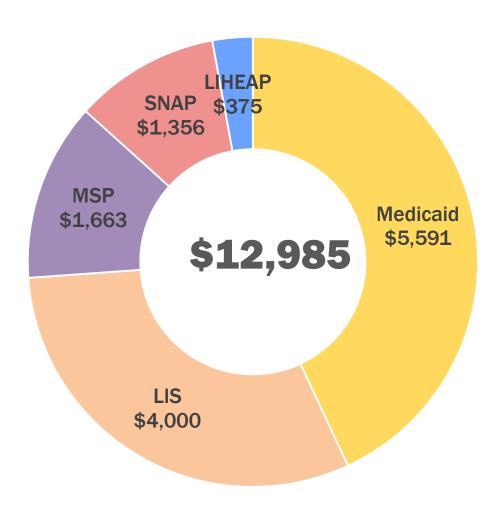
in benefits that help paying for prescriptions, healthcare, food, and utilities.

86%

of older adults currently receiving one federal benefit are also eligible for and not receiving at least one other federal benefit.



## Closing the Gap: Benefit of Benefits





## **BenefitsCheckUp®**

- www.benefitscheckup.org
- Screens for over 2,500 public and private benefits





## **Types of Programs**

- Health care: Medicaid; Medicare Savings Programs;
   donated vision, dental services; prescription assistance
- Food: SNAP, Commodity Supplemental Food Program, home-delivered/congregate meals
- Property tax rebates/discounts
- Respite/adult day care
- Income: SSI, cash assistance
- Veterans' benefits
- Utilities: energy assistance, telephone/internet
- Transportation



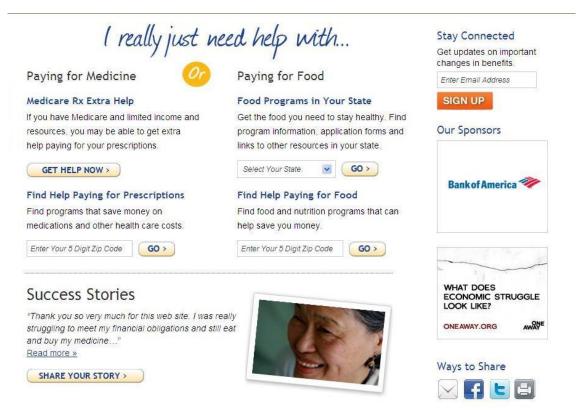
#### Who can use the tool?

- Intended audience is older adult aged 55+ and/or younger adults with Medicare due to disability
- Anyone can fill out questionnaire: older adult, family member, friend, counselor
- Gather info before filling out questionnaire:
  - Income
  - Expenses (rent/mortgage, taxes, health care, utilities)
  - Prescription drugs taken



## BenefitsCheckUp® Screenings

## Comprehensive vs. more specific screenings for food/medicine





#### BenefitsCheckUp® Screenings (cont.)

#### Results Overview

Based on your answers, you may be eligible for the following 26 programs. Click on the name of each program below to get a fact sheet that contains: a program description, local contact information, a list of the paperwork you might need to apply for the program, and an application form (if available). Not all programs have application forms available to download.

#### Your Program List

Click on the program names below to learn more.

 Medicare Prescription Drug Coverage for People with Limited Incomes and Resources (Pharmaceutical - Government Program) Apply Now

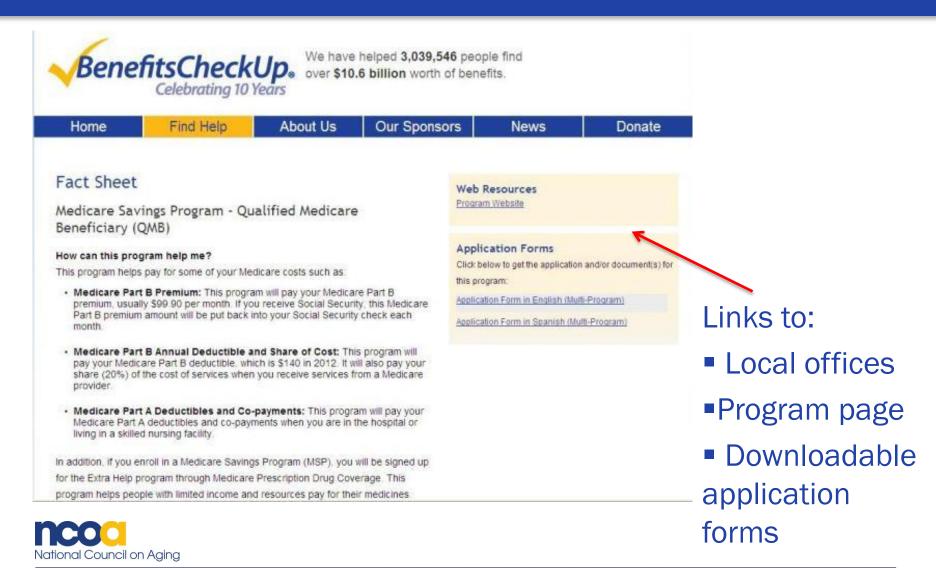
- 2. <u>Social Security Old Age, Survivors, Disability, and Health Insurance Programs</u> (OASDHI) (Income)
- 3. Food Stamp Program (Nutrition Assistance)
- 4. Rx Outreach (Pharmaceutical Discount Card)
- 5. Medicare (Health)
- 6. Medicare Savings Program Qualified Medicare Beneficiary (QMB) (Health)
- 7. Health Centers for Primary Health Care and Dental Services (Health)
- 8. Tax Credit for the Elderly and Disabled (Tax Relief)
- 9. Income Tax Relief (Tax Relief)
- 10. Veterans' Home Loans (Veteran)

Apply online (when available)



Next 10 Programs

### BenefitsCheckUp® Screenings (cont.)







## **Economic Security Initiative**

## Creating a Path to Economic Security for Older Adults: 24-month Demonstration Results

#### 20 Community Organizations served 5,000 clients

#### National funding from:

- Harry and Jeannette Weinberg Family Foundation,
- Retirement Research Foundation,
- Bank of America Charitable Foundation, and
- National Federation for Community Development Credit Unions.





# Overall Results: Forging a Path to Economic Security

\$250/month or \$3,000/year

Average increase in income and/or decrease in budget expenses experienced by clients



#### **EconomicCheckUp®**

- Nation's most comprehensive, free online service to help older adults improve their economic security
- Helps older adults:
  - Find work
  - Cut spending
  - Reduce debt
  - Use home equity



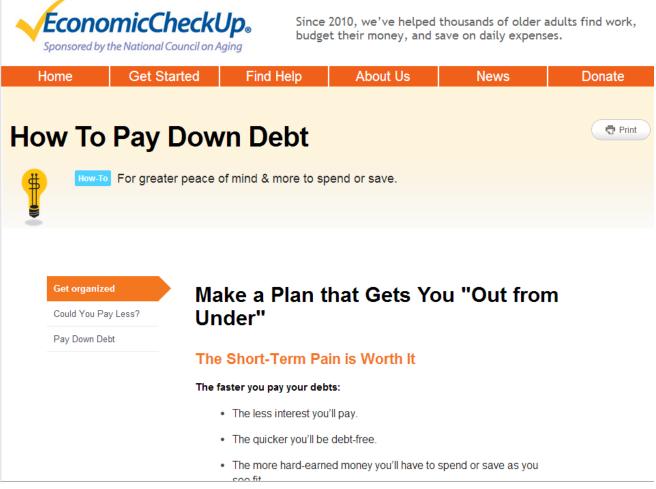
EconomicCheckUp.org



## **Links Directly to Resources**



## **Calculator: Reducing Debt**



## **Calculator: Cutting Spending**



Since 2010, we've helped thousands of older adults find work, budget their money, and save on daily expenses.

Home

Get Started

Find Help

About Us

News

Donate

**GET MORE OUT OF LIFE** 

#### **Explore Ways To Cut Spending**

We'll help you make a plan so you can get that new car, save for a home, or climb out of debt — whatever you want.\* Here's how:



**Target What You Want** 

Find out what you need to save and make it automatic so it sticks



Pick Things to Cut

Small changes can really save money — we'll show you some big ones, too



Make It Happen

Leave with plan so you can get what you want and live a happier life

\* Well, ummm, within Reason

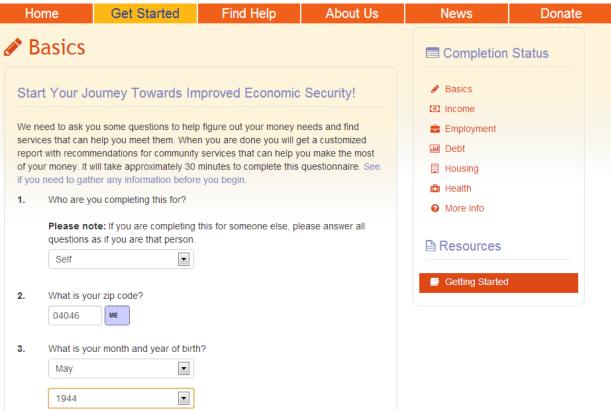


## **Comprehensive Questionnaire**

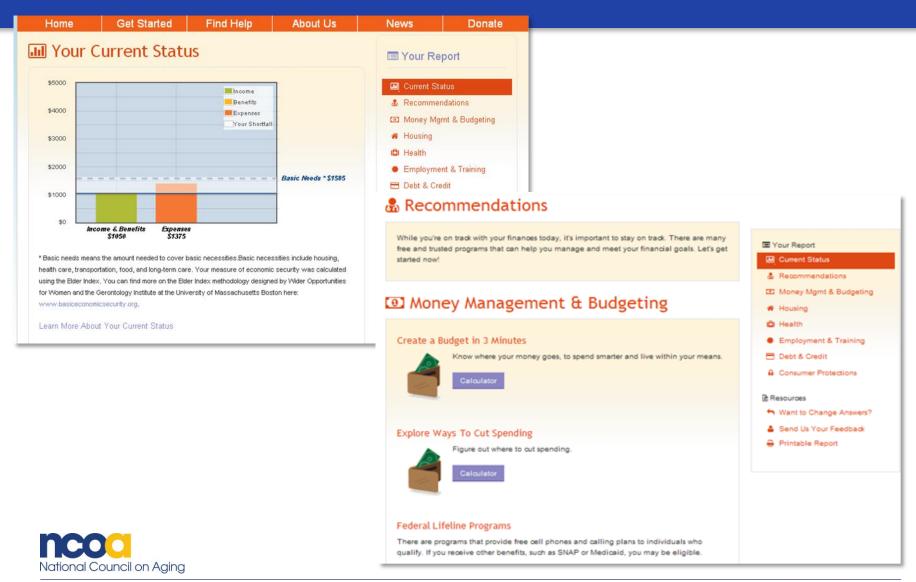




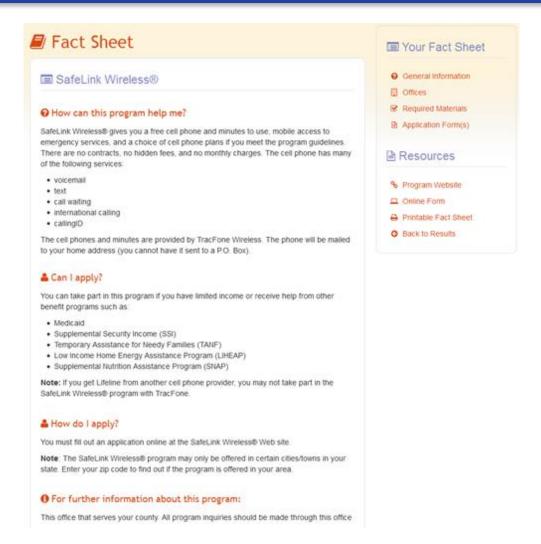
Since 2010, we've helped thousands of older adults find work, budget their money, and save on daily expenses.



## **Customized Report**



#### Fact Sheets for Resources





#### **Get Involved with NCOA**

- Visit <u>ncoa.org</u> and sign up to receive news, resources, and opportunities to learn and act.
- Donate to support NCOA's work: ncoa.org/Donate.



- Share NCOA's free, trusted tools with older adults.
  - BenefitsCheckUp.org
  - EconomicCheckUp.org
  - MyMedicareMatters.org
  - HomeEquityAdvisor.org
  - RestartLiving.org





#### **Contact Us**

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